

Prepared for

General Public

Prepared by

Ufanisi Africa sales@ufanisiafrica.com www.ufanisiafrica.com

2021 Released version

Executive Summary

This proposal serves as the official document from Ufanisi ICT Solutions for deploying an Inventory Web Info Management System to your company. We want to render our software development expertise to you and produce a management system that will increase your organization productivity.

Problem Statement

Inventory is one of the most crucial aspects of any business model. A close tab on the movement of inventory can make or break your business. While a few business owners do understand the significance and cruciality of tracking inventory on regular basis from stores to sales points, many fails to realize its importance making their business make massive loss. The system proposed will address the entire problem after intensive research, industry data studies, government reports analysis and business needs. All these factors have been put in consideration to come up with stable multidimensional solution.

Proposed Solution

To address your concerns, Ufanisi ICT Solutions will deploy a System that will address all the problems previously mentioned. The system will be implemented with more additional features that will achieve future goals of the company.

The system is a web based, therefore can be accessible anywhere that enhance easy management. Its highly portable, therefore that enhance easy installation and maintenance. It can run in any device which reduces hardware costs. The system is user friendly, very easy to use since they have simplified interfaces.

SHOPPING CENTRE

The system proposed will easily track the stock in the warehouse, store or shop. The system will enable the company to add all store points and records all items stocked and issued out automatically. The system will enable the business to get rid of obsolete items, over stocking and understocking challenges.

The system will manage all orders by recording them and tracking their delivery. The system enables the business to add all suppliers and generate orders to them in easy way. The system tracks each order status to the supplier. It automatically updates the stock once confirmation of order fulfillment has been activated.

The system will manage all products, by adding them with all their information. The products are tracked in stores and sales point. The system identifies products which are highly sold and less sold to enable the business to make correct decisions. The system tracks stock low point for each product to enable the business to add it to order which is automatically generated.

The system will manage customers, it takes records of all customer information and their payment history. The system handles different means of payment i.e., cash, bank or by credit. In case the customer has a balance, the system will indicate and records all payment from his or her account.

The system will manage sales process, it records all sales point with the sales officers. The system enables each sales officer to be tracked ie sales which has been made by him or her. The system offers different method of payments ie cash and credit. The system allows discount configuration. It generates quotation, items delivery note, proforma invoice, invoice and receipt.

Reports will be generated under several categories at any time required. They will appear in a clear view with an option for both Microsoft docs and PDF format for easily integration with other data.

By put into consideration the presence of insecurity in internet, our team did a great work of implementing three level of security layers to ensure that the application is secured and remains legitimate to its users.

This system once deployed will address current manual and semi manual systems' challenges as well as will contribute to productivity increase and reduce labor and operation costs.

Features

The proposed system has the followings features;

- Staff Registration: It registers information of all employees. The system manages information of both full employed and casual employees.
- Supplier Management: The system registers all suppliers and manage their orders' status.
- Client Management: It registers information of all customers and save their payment history.
- Stock Management: The system creates all store points, it registers all products and record them to specific store points. It tracks all items in and outside store points.
- Sales Management: The system generates quotation, delivery note, invoice and receipt upon sale made. All customers payment history is kept for future reference.
- Report Management: It provides both stock and sales reports. Reports generated are in standard format.
- Order Management: It creates orders to be submitted to the supplier.
 Upon delivery it updates the stock automatic.
- The system can be customized to meet your additional needs.

Benefits

Our company has developed over 30 systems within the last five years. We make sure that each system we develop is equipped with the latest trends, tools, and technologies, of which our employees have trained and have sufficient knowledge thereof.